



An accredited member of Sugar Coast B&B Association

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TOURISM GRADING COUNCIL
OF SOUTH AFRICA

Running your B&B just got simpler

As **Data Manager for the National Accommodation Association**, and joint owner of The **Honey Pot B&B** in Umhlanga, I have had the great pleasure of working with a new system called '**The B&B partner**' from HRK. I believe it could be beneficial to you too, so I feel it is my duty to share it with you.

Two important things to mention before I continue are:

The B&B partner is not a booking system - The majority of us manage our bookings through either on-line booking websites, or through a basic diary or desktop calendar.

The B&B partner works on a rental basis - The cheap monthly rental costs become part of my operating expenses which suites me down to the tee.

The B&B Partner is simple software that I found quick and easy to learn.

Here is a list of its many benefits

- Intuitive screens make it logical and easy to operate
- The software produces clear, informative bills
- Its quick, yet comprehensive, operation gives you the time to attend to your customers
- An informative reporting tool helps you stay in-touch with your financials
- Handle deposits from customers and allocate them to a room once they arrive
- Charge items to their rooms and have the facility to create and amend new items
- Get daily, weekly or monthly reports – whichever suites you best
- Print or email professional bills, listing all customer details (Vat no, email address, etc)
- There is a 24/7 helpline supplied by HRK at no extra support cost
- With ADSL installed technicians can dial-in to the software to help with your problems online

Simplicity is the key to the success of what we do, and simplicity is what the B&B partner does best.

It is totally user friendly!

As B&B owners, our business is all about people and providing personal service. The B&B partner gives you **time, freedom and confidence to focus all your energies on your customers**, knowing that all other aspects of your business are taken care off.

I hope you found this informative and useful and that you will take the time to look into it.

Signed

Bob Hunter

Data Manager for the National Accommodation Association